

**Exam** : **Cisco 646-362**

**Title** : Cisco Express Foundation for  
Account Managers

**Update** : Demo

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**1.Cisco Catalyst 4500 Series switches are attractive to medium-size campuses with growth opportunities due to the switches' enhanced security and which two other features? (Choose two.)**

- A.enhanced multilayer software image
- B.connectivity to multiple types of WAN connections
- C.Cisco Unified Communications Manager
- D.QoS for converged networks
- E.modular, customizable components

**Correct:D E**

**2.Which two actions, when taken in combination, will result in an effective network security solution? (Choose two.)**

- A.develop a policy for securing the network
- B.monitor and test network activities for vulnerabilities
- C.implement reflexive access lists
- D.implement dynamic access lists
- E.select and implement a single comprehensive virus protection program

**Correct:A B**

**3.How can mobile devices and wireless networks be secured?**

- A.by securely deploying new applications with appropriate performance levels
- B.by providing security that is based on a multilayer, system-level approach
- C.by looking subjectively at network traffic for abnormal flows
- D.by requiring a host-based hardware application

**Correct:B**

**4.A new client of yours is experiencing a growth spurt. The client's IT staff is making network changes manually and, as a consequence, is extremely overworked. You suggest the client implement a network management system, citing which important business benefit?**

- A.potential for outsourcing the IT staff
- B.provision of an out-of-band management architecture
- C.threat mitigation
- D.reduction in network downtime

**Correct:D**

**5.The following Cisco Catalyst Series switches fit in the access area. Which switches also utilize StackWise technology to address the needs of companies with growing networks by allowing them to connect multiple units?**

- A.Cisco Express Catalyst 500 Series switches
- B.Cisco Catalyst 2900 Series switches
- C.Cisco Catalyst 3560 switches
- D.Cisco Catalyst 3700 Series switches
- E.Cisco Catalyst 4500 Series switches
- F.Cisco Catalyst 6500 Series switches

**Correct:D**

**6.What would be able to handle IP telephony and e-business applications concurrently?**

- A.Cisco Catalyst switches
- B.Cisco SOHO routers

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- C. Cisco 7000 Series WAN edge routers
  - D. Cisco Integrated Services Routers

**Correct: D**

**7. Which two benefits of network integration would be critical to a large metropolitan hospital? (Choose two.)**

- A. computerization of order entry for physicians
- B. compliance with HIPPA requirements
- C. improved bandwidth
- D. greater fault tolerance
- E. reduced chance that the system will interfere with hospital equipment

**Correct: A B**

**8. The Learning & Events section of Cisco.com contains information about certification and additional Cisco educational resources that enable you to further your professional opportunities. Which program is detailed in Learning & Events?**

- A. Software Application Support plus Upgrades
- B. Cisco Partner Consultative Support
- C. Cisco Networking Academy Program
- D. Cisco Partner Specializations Program

**Correct: C**

**9. As customers deploy converged services across the business infrastructure, access routers must integrate security services and IP communications. Which router series extends intelligent networking to remote branches and offices?**

- A. Cisco 700 Series ISDN Access Routers
- B. Cisco Integrated Services Routers
- C. Cisco 3700 Series Multiservice Access Routers
- D. Cisco 1700 Series Modular Access Routers

**Correct: B**

**10. Which centralized systems management product provides a console used to detect, locate, and disable rogue wireless access points throughout the network?**

- A. Cisco Aironet
- B. Cisco WLA
- C. Cisco WLS
- D. CiscoWorks WLSE

**Correct: D**

**11. What best describes the features of the Cisco 850 Series routers?**

- A. integrates data, security, and wireless
- B. integrates data, security, wireless, and application optimization
- C. integrates voice, data, security, wireless, and application optimization
- D. integrates data and wireless

**Correct: A**

**12. Which two series of routers can integrate security services, enable wireless networking, and simplify network management? (Choose two.)**

- A. Cisco 830 Series routers

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- B. Cisco 850 Series routers
  - C. Cisco 1700 Series Modular Access Routers
  - D. Cisco 3700 Series Multiservice Access Routers
  - E. Cisco 3800 Series Integrated Services Routers

**Correct: B E**

**13. From small businesses to large-scale enterprises, which two best describe how the Cisco Unified Wireless Network reduces overall operational expenses? (Choose two.)**

- A. extends network QoS throughout the network
- B. simplifies management of central or remotely located access points
- C. ensures implementation of the most recent security protocols
- D. streamlines wireless LAN management
- E. extends features for optical traffic network services

**Correct: B D**

**14. Because of the systems-level approach, Cisco security can defend against widespread attacks from hackers and viruses. What describes the Cisco network security strategy?**

- A. Cisco Trust Agent
- B. Cisco Self-Defending Network
- C. Cisco Secure Access Control
- D. Cisco Network Admission Control

**Correct: B**

**15. Which capability do Cisco RFID-Ready Networks support?**

- A. retrieval and processing of information for tagged items across an enterprise
- B. access to enterprise networks from different service areas
- C. standards-based communications for multiple media types
- D. extensive functionality for large enterprises primarily fitted with optical networking

**Correct: A**

**16. You might recommend a Cisco Integrated Services Router to a business with which characteristic?**

- A. a high-bandwidth environment with applications such as IP video
- B. a predominantly telecommuter workforce
- C. a robust LAN intrusion detection system
- D. the intention to upgrade from Cisco Unified Communications Manager Express to Cisco Unified Communications Manager

**Correct: A**

**17. In which two ways does an integrated security solution reduce TCO? (Choose two.)**

- A. by enabling businesses to leverage investments in the network
- B. by spending less time addressing attacks
- C. by enforcing policy compliance
- D. through admission control

**Correct: A D**

**18. What are the two benefits of any intelligent network that uses a systems-level approach to integrate applications and services across an infrastructure? (Choose two.)**

- A. reduced complexity

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- B.reduced costs for all types of users
  - C.packet inspection at wire speed
  - D.QoS to the desktop
  - E.LAN encryption services

**Correct:A B**

**19.The Training and Events section of Cisco.com contains information about certification and additional Cisco educational resources that enable you to further your professional opportunities. Which program is found in Training and Events?**

- A.Software Application Support plus Upgrades
- B.Cisco Partner Consultative Support
- C.Partner E-Learning Connection
- D.Cisco Partner Specializations Program

**Correct:C**

**20.What do most service requests coming to Cisco TAC concern?**

- A.equipment defects
- B.equipment failures
- C.complex network operation and management issues
- D.integrating mixed vendor equipment

**Correct:C**

**21.What best explains why the banking industry is ready to take advantage of an integrated network infrastructure?**

- A.Many banks are still connecting via dial-up.
- B.Many banks need to consolidate departments and resources.
- C.Many banks find themselves with an obsolete branch infrastructure.
- D.Many banks need back-office process streamlining.

**Correct:C**

**22.There are four main Cisco certification levels that you can attain as a certified Cisco professional. What is the highest level of certification that is offered?**

- A.Associate
- B.Senior Associate
- C.Specialist
- D.Expert

**Correct:D**

**23.A customer wants to deploy a single-band access point for an 802.11b/g solution now, with the option to upgrade to 802.11a/b/g as network requirements change. Which Cisco access point series is best suited for this requirement?**

- A.Cisco Aironet 1000 Series products
- B.Cisco Aironet 1100 Series products
- C.Cisco Aironet 1130AG Series products
- D.Cisco Aironet 1200 Series products

**Correct:D**

**24.What are two benefits of the Cisco 1800 Series Integrated Services Routers? (Choose two.)**

- A.fixed configuration for secure broadband, metro Ethernet, and wireless connectivity

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- B.configuration for security policy monitoring
  - C.dynamic management through self-healing processes
  - D.connectivity options and investment protection through support for existing Cisco 1700 Series WICs

**Correct:A D**

**25.Why should account managers take advantage of PEC?**

- A.to gain certification from the Cisco Networking Academy Program
- B.to obtain dates, locations, and registration details for training, seminars, events, and certifications
- C.to obtain a higher level of certification
- D.to access training and available course information that will assist them in selling and supporting Cisco products and solutions

**Correct:D**

**26.How does the Cisco Security Agent proactively stop both known and unknown attacks?**

- A.It reverse engineers and documents the attack.
- B.It looks subjectively at network traffic for abnormal flows of behavior.
- C.It creates a signature and updates the network security policies.
- D.It actively monitors all vulnerable areas of the network.

**Correct:B**

**27.As customers deploy converged services across their business infrastructures, access routers must integrate security services and IP communications. Which router series is designed to achieve this level of integration?**

- A.Cisco 7000 Series WAN edge routers
- B.Cisco 800 Series routers
- C.Cisco Integrated Services Routers
- D.Cisco Small Business Series routers

**Correct:C**

**28.Which of these online services provides troubleshooting tools to augment services provided by Cisco SMARTnet?**

- A.Cisco Solution Designer
- B.Cisco Output Interpreter
- C.Cisco Product Advisor
- D.Cisco Smart Business Roadmap Assessment Tool

**Correct:B**

**29.Which two statements best describe the Cisco Unified Wireless Network? (Choose two.)**

- A.The Cisco Unified Wireless Network provides the framework to segregate wired and wireless networks to deliver the best security for companies that are deploying WLANs.
- B.The Cisco Unified Wireless Network provides the framework to integrate and extend wired and wireless networks to deliver the lowest-possible total cost of ownership for companies that are deploying WLANs.
- C.The Cisco Unified Wireless Network extends "wireless awareness" into important elements of the network infrastructure, providing the same level of security for WLANs that organizations have come to expect from their VPNs.
- D.The Cisco Unified Wireless Network extends "wireless awareness" into important elements of the network infrastructure, providing the same level of security, scalability, reliability, ease of deployment, and management for WLANs that organizations have come to expect from their wired LANs.

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**Correct: B D**

**30. Which online Cisco resource provides PPDIOO and Lifecycle Services methodology?**

- A. Cisco Product Advisor
- B. Steps to Success Portal
- C. Secure Business Advisor
- D. Cisco Solution Designer

**Correct: B**