

**Exam : IBM 000-151**

**Title : IBM System x Sales Expert V3**

**Version : DEMO**

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1. A customer is considering BladeCenter H and S chassis. Which of the following is a reason to implement BladeCenter H?

- A. Support for 10Gb internal network
- B. Support for SSD
- C. Support for integrated disk drives
- D. Support for 8Gb FC Switch Modules?

Answer: A

2. A customer has the following equipment installed in their data center: -- an IBM BladeCenter H chassis -- two power supplies -- six HS22V blades -- three Nortel 1/10 GB ESMs. The retail customer purchased a new HX5 with MAX5. Which of the following must be added to install the HX5 with MAX5?

- A. Two additional power supplies
- B. Fibre Channel (FC) switches and SAN storage
- C. A Nortel 1/10 GB ESM
- D. SSD for the HX5

Answer: A

3. A prospect is considering a BladeCenter H chassis with the Multi-Switch Interconnect Modules. The number of Ethernet ports is important to them. What is the maximum number of Ethernet ports an HS22 blade server can support if the blade does not have any expansion blades attached?

- A. 8
- B. 6
- C. 4
- D. 2

Answer: A

4. A retail customer has a database application that is accessed by a large number of people through a web interface from multiple remote locations. Which of the following questions will provide the information necessary to design the best performing storage solution?

- A. How many web servers will be connected to the database?
- B. How many concurrent applications will run against the database?
- C. How many concurrent users will be accessing the database?
- D. What are the types of transactions run against the database?

Answer: D

5. An installed customer has developed human resource constraints in the IT department. Which of the following allows the sales professional to proceed with future sales?

- A. Proof of concept
- B. Volume sales discounts
- C. ServicePacs
- D. Industry leading technology

Answer: C

6.A healthcare customer is not satisfied with the utilization of their heterogeneous storage devices. Which of the following solutions should the System x sales professional recommend to better provision their storage on demand?

- A. Tivoli Storage Manager (TSM)
- B. SAN Volume Controller (SVC)
- C. TotalStorage Productivity Center (TPC)
- D. Tivoli Provisioning Manager

Answer: B

7.A IBM Director V5 customer is considering Systems Director V6 and updating their BladeCenter servers. The sales professional is asked how BladeCenter Configuration Manager works with Director V6. Which of the following is correct?

- A. This was replaced by Configuration Manager for V6
- B. This must be upgraded to BladeCenter Open Fabric Manager (BOFM) for V6
- C. Automation Manager must be used with Director V6
- D. This is common to both V5 and V6, no change is required

Answer: A

8.A customer has successfully upgraded their System x servers. Now they are very concerned about their applications. They have a historical collection of various applications that do not interact. Which of the following should the sales professional suggest?

- A. Rewrite applications using Linux to limit licensing fees
- B. Port applications to an AIX or UNIX server to conserve energy and floor space
- C. SAP or similar all encompassing applications
- D. We enable all applications

Answer: C

9.A System x administrator is considering new storage subsystems. Which of the following is a benefit of SAS over Solid State?

- A. Higher transfer speeds
- B. Increased power consumption with Solid State
- C. Increased bandwidth
- D. Cost per MB

Answer: D

10.When selling against competition, which of the following focus on the iDataPlex value proposition?

- A. Superior chip density
- B. Balance performance, cost, and power and cooling efficiency
- C. Flexible configurations ready for integration and testing at the customer location
- D. Standard rack mounting

Answer: B